

How Hospitals Can Save Money

USING AUTONOMOUS FLOOR CLEANING EQUIPMENT



ICE ROBOTICS®



Gain Customer Loyalty

Using automation allows patients to see your dedication to cutting edge technology. Patients are more likely to be loyal to innovative, tech-forward facilities that demonstrate they operate with the highest standards. According to research, "when you lose a patient to another provider, your business could lose up to \$200K, if you lose 10 patients, that'd be \$57,240 a year."

SAVE
\$57K
A YEAR



Increase Productivity

A clean and healthy hospital environment has a direct impact on patient satisfaction. By implementing autonomous solutions, staff can focus on high-priority cleaning tasks. By adding automation, for a 300,000 sq. ft. hospital (using 15 units), you can offset labor issues and gain up to 120 labor hours a month. At an average wage of \$14 per hour that adds up to 50K in cost savings a year.

SAVE
\$50K
A YEAR



Increase Customer Satisfaction Scores

By using automation, you can increase HCAHPS scores. Staff can focus on delivering the best possible patient experience when they are freed up to focus on patients' immediate needs and higher-level cleaning tasks, while still keeping the floors clean. According to research, "a five-point increase in overall hospital rating (based on HCAHPS survey data) leads to, on average, a 1% increase in profit margin." An average hospital brings in \$192.8M in revenue yearly. That's an average increase of \$1.9M a year.

SAVE
\$1.9M
A YEAR



Save on Equipment Cleaning Expenses

Use autonomous equipment available through an all-inclusive subscription. This saves your operations team time because service, parts and fleet management software are included, resulting in less down time. The average cost savings when subscribing vs. buying floor cleaning equipment is \$5000 per unit per year. On average, a hospital with 300,000 sq. ft. would have 15 units.

SAVE
\$75K
A YEAR



Autonomous Cleaning Equipment

Autonomous cleaning equipment impacts patient experience and the health and cleanliness of the facility leading to a direct impact on revenue.

SAVE
\$2.0
MILLION
A YEAR

ABOUT ICE ROBOTICS

ICE Robotics' is the leader in cleaning automation and technology. ICE Robotics' products like Cobi 18, an autonomous floor scrubber equipped with i-SYNERGY fleet management software, help healthcare facilities manage cleaning and optimize building performance. Learn more at us.icecobotics.com

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